

## Neidhardt, Amalia@DIR

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**From:** Joanna O'Donnell <jojo.peregrine@gmail.com>  
**Sent:** Wednesday, January 31, 2018 9:06 PM  
**To:** Neidhardt, Amalia@DIR  
**Cc:** Robert Spearin  
**Subject:** Today's Meeting - Delivery Service Safety SOPs

Hi Amalia

Thank you for proctoring today's meeting. We in the cannabis industry are grateful when regulators are open to hearing from us regarding industry practices and concerns.

This is Joanna O'Donnell, the consultant that spoke about a couple topics in today's meeting, including delivery service drivers' safety concerns.

You asked me if I could reach out to delivery service operators to see if they could provide you with information regarding the safety protocols they may have developed.

I would like to introduce you to Rob Spearin, who is CC'd in this email. Rob has extensive experience in the industry in managing successful delivery services in the Bay Area. The delivery service he currently operates has a local and temporary state licensing and has pretty significant daily sales volume.

I spoke to Rob about today's meeting and he let me know he would be glad to assist. Rob can provide you with information regarding the safety SOP's he has developed and how he trains his drivers. As well, he can discuss the various situations and incidents that his drivers have experienced, how they were resolved, and how he has fine-tuned his company's safety practices from the incidents.

I will continue to reach out to other operators so that you will have differing takes on how each address safety concerns, but rest assured, Rob will be very informative and useful to you.

Regards

Joanna O'Donnell